

PRESS RELEASE

PSB INDUSTRIES

H1 2013 financial results in line with objectives Full-year outlook confirmed

Consolidated data (€000s)	H1 2012	H1 2013	% Change
Revenues	126,069	136,942	+ 8.6%
Operating profit (EBIT)	9,380	11,656	+ 24.3%
<i>as % of revenues</i>	7.4%	8.5%	
Net income	5,787	6,752	+ 16.7%
Group share of net income	5,490	6,752	+ 23.0%
Cash flow from operating activities	13,916	15,297	+ 9.9%

As previously announced, PSB Industries posted consolidated revenues of €136.9 million in the first half of 2013, up 8.6% from a year before. International sales accounted for over 63% of the total. Performance was driven by strong growth in the Beauty Packaging and Specialty Chemicals businesses, which offset the lower activity in Custom Packaging.

Results in line with objectives: the Group's results met expectations, with positive growth momentum despite the fragile economic environment.

Operating profit (EBIT) rose to 8.5% of revenues, compared to 7.4% during H1 2012, reflecting operational improvements, new product launches, and high level of activity.

Total capital expenditure was moderate at €3.2 million, down from the very high level in 2012.

Working capital is under control and was brought to 82 days through vigorous actions on inventories. The objective of a €10 million WCR reduction is confirmed.

Free cash flow* improved significantly to over €16 million (negative €3 million at June 30, 2012).

The reduction in net debt continued to €82 million, or 86% of equity, compared with 104% at end-December; this improvement is expected to continue during H2.

The Group share of net income similarly improved to €6.8 million, from €5.5 million in H1 2012.

Outlook confirmed

In the second half of 2013, the Group will maintain its focus on managing free cash flow and its financial structure, the central financial component of its strategic plan.

Factoring in H2 seasonality, the Group confirms **the full year 2013 outlook of over 5 percent sales growth with an operating profit (EBIT) of roughly 8 percent of revenues.**

President & CEO Olivier Salaun stated: *"PSB Industries has posted good half-year results, in line with our targets. The performance in the first six months illustrates our Group's strengths, our capacity to innovate, to serve partners, as well as our staff's dedication to moving forward together and fulfilling our commitments. PSB Industries is confidently prepared to undertake the next stages in its development and roll out the strategic plan that will be announced in October."*

Next release: Q3 revenues will be released on Wednesday, October 9th, 2013.

(*) Free cash flow: operating profit net of corporate income tax + depreciation and provisions + change in working capital requirement + net capex

PSB Industries is an innovation-driven industrial group with leadership positions in packaging and specialty chemicals. The group reported consolidated revenues of €248.1 million in 2012 including over 60% from international sales. The group has production plants in France, the United States, Japan and Mexico.